

# TICOR TRUE

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## Team Birthdays

### May:

Carla Pino - 8th  
 Amie Murtagh - 11th  
 Dan Walker - 20th  
 Jeff Boynes - 23rd  
 Stefani Jackson - 25th  
 Darleen Sweet - 25th

## Work Anniversaries

### May:

Judy Jimenez - 24 Years  
 Amber Zirneklis-Pak - 11 Years  
 Johna Cannon - 11 Years  
 Jared Jordan - 8 Years  
 Anita Cook - 6 Years  
 Don Lutz - 4 Years

## Ticor Employee of the Month

Though you might not know it, our Ticor OC employee of the month,

**Melissa Walker**, has definitely put in the miles to earn her well-deserved recognition as EOTM! With multiple evenings every week where she doesn't cross the threshold of her North Tustin home

until 9pm - it becomes clearly evident as to why she is being named our March Employee of the Month! To say that she is appreciated, or that she is one of the hardest-working and most dedicated people in our operation would be an understatement! Melissa, you are appreciated!



Melissa got her start in the business at a 'lesser' competing title company in the early 2000's. After a couple of years as a receptionist, she became a title assistant. She worked as a title assistant for a couple of more years, and then was blessed with 3 amazing children (2 boys, and 1 girl - her youngest.) At that point, her husband, Dan Walker, a gentleman you may know, suggested that she take some time from work to focus on raising the family. She spent 5 years enjoying all of the precious moments that come with being a young mom; at home, at the beach, at events, and with friends - everything revolving around the family. After that time, she decided it was time to go back to work.

For those of you newer to the organization, our old HQ was located in Tustin, California - on the corner of Holt Ave. and Irvine Blvd. in the same parking lot as Don José (my, how time flies by ...) and it was here that Melissa inquired about getting back into the title business. She was quickly

## Cinco de Mayo!

Wishing everyone a safe and sound, Cinco de Mayo. Enjoy your Lime-a-Rita's, margaritas and beers in moderation! We'll see you on Monday! Cheers.

## End of the Month

Per our normal, plan for lunch to be served on Friday, May 31st! End of the month is, of course, a challenging time for everyone, and we aim to lighten the day with a little camaraderie and a meal. This tradition will continue! Thank you for your hard work!



## Shout Out!!

A congratulations is in order for our "Chairman" **Adam Cleary** for his seat at the top as Number #1 in revenue for 2018. Congratulations Adam. Hard work and diligence has paid off nicely for you. We look forward to watching your continued growth!

connected with Joe Duarte, who was working with Ticor OC at the time, and Rick Bashore. She was immediately hired to work as an Title Assistant at Ticor OC, Tustin, and spent around ten years in that position working under our Chief Advisory TO, Cindy Fern. For Melissa, it was perfect; close to home for the kids and an easy commute. Fast forward to one year ago when she was given her own Title Unit, she is now officially a Title Officer guiding our main-guy Jared Jordan through countless numbers of transactions on a daily basis.

Was there life before title? Oh, you betcha. Melissa grew up mostly in the East Bay, spending most of her early years with her mom. There was a period of one year that she attended Edison High School in Huntington Beach (I am forbidden to say what year) while living with her dad on the sand at 52nd and Seashore Drive in Newport Beach. She recalls that year as being 'interesting,' and 'fun.' I stopped asking questions there. Melissa fondly recalls spending time in Downtown HB during that year (a time when it was maybe not so 'family-friendly') and listening to bands like The Vandals, The Descendents and hanging with her co-workers from Electric Chair. Punk Rock was and is still a major thing for Melissa; bet you wouldn't have guessed!

Let's bring it forward again to a few years ago. Her husband, Dan Walker, who most of you know is a Commercial Sales Executive on our Ticor OC team, was, at the time, the Club Pro at Aliso Viejo Country Club. Melissa had a few 'in's' in the business and suggested a new career in commercial title for her husband, to which, Dan has now adapted like a fish in water. Side note: *Dan, you owe your wife a debt of gratitude for that one!* Together now, they live a balanced life where work doesn't get in the way of equanimity and balance. Dan knows to talk to David Noble about title issues, and Melissa can be happy doing her own thing at work. They both work hard to balance kids, work, life and everything else - together.

Melissa and Dan Walker reside in North Tustin, where they've lived in the same home for close to 20 years. Grandparents close by, and kids in local schools, they're all involved in sports - golf and basketball for the boys - and cheerleading for their twelve year old daughter. Last year Melissa and her daughter attended a girls-only trip to Cheerleading Nationals in Orlando, Florida, and they proudly represented the Tustin Cobras.

It's impossible to sum up ones life experience in a few short paragraphs, but we aim to simply acknowledge and thank Melissa for all that she has done for our operation over the years. She is truly a major asset to our team, and we are grateful that she continues to do the miles for us on a daily basis. You are appreciated Melissa, and we see you!! (Even though we know you like to keep it quiet!) *Congratulations!*



## Ticor Title OC Sales Rally

Friday, April 26th, 2019, Hard Rock Hotel, San Diego —

The Ticor Title Sales Teams from all of Southern California gathered to recognize the top performers and hardest working amongst a crowd of top-notch sales people. **Trish Troxler** helped host an amazing event, hosted by the gracious team in San Diego led by **Carol Burton** (SD County Manager) and **John Lynn** (SD Sales Manager).

**Orange County had our share of Award-Winners at the ceremony:**

**Adam Cleary, Liz Bergold, Catherine Crevier, Robert Valdez, Andrea Mittelstaedt, Collin Frangie, Doug Murphy, Mark Russell, Tomas Duarte, Felix Duarte, John Crutsinger, Jeff Hirschberger.**

A huge congratulations to each of them!! Without you, our organization wouldn't be what it is! **THANK YOU** all for you hard work in 2018!!



### May Quote of the Month

*"The strength of the team is each individual member. The strength of each member is the team."* **-Phil Jackson**

### Special Acknowledgment

**Judy Jimenez** (Escrow Manager) is the second-longest running employee at Ticor Title, only shy of Sales Executive, Patrick Taylor. Thank you Judy for 24 years of dedication! You are appreciated and an invaluable asset to our operation.

### Editor's Note

This is a community newsletter and your voice matters. We want to hear about the special events, news, stories, celebrations & accomplishments and share them with our **Ticor** community. Feel free to send ideas and content to [Brett.Bashore@TicorTitle.com](mailto:Brett.Bashore@TicorTitle.com)